

بِسْمِ اللَّهِ الرَّحْمَنِ الرَّحِيمِ



Dynea Pakistan Limited

Corporate Briefing

Financial Year 2021-22

Highlights for the year ended June 30, 2022

- The Net Sales revenue increased from Rs 6,827 million to Rs 9,536 million, showing an increase of 40% mainly because of increase in sales prices however sales quantity is also increased.
- Profit before tax decreased from Rs. 1,329 million to Rs. 1,010 million. There are multiple reasons for decline in profit which includes reversal of expected credit loss in prior year, significant currency devaluation, increase in interest rates, problems in shipment etc.
- Cash dividend for the year 2021-22 is Rs. 7.50 per share same as of prior year.
- In response to increasing demand of our products, debottlenecking of urea/ melamine formaldehyde moulding compound plant and formaldehyde plant has also been done in October, 2021.
- Installation of Solar plant is in process at Gadoon.
- Successful upgradation of Company's ERP system to SAP will lead to further improvement in financial management.

Performance for the year ended June 30, 2022

Operating Highlights		Year ended June 30		% change
		2022	2021	2022 vs 2021
Sales Quantity	M.Tons	102,932	96,954	6%

Net Revenue	Rs. in Million	9,536	6,827	40%
Gross Profit	Rs. in Million	1,611	1,636	(2)%
Profit Before Tax	Rs. in Million	1,010	1,329	(24)%
Profit After Tax	Rs. in Million	622	939	(34)%

Earnings per Share	Rs.	32.93	49.73	(34)%
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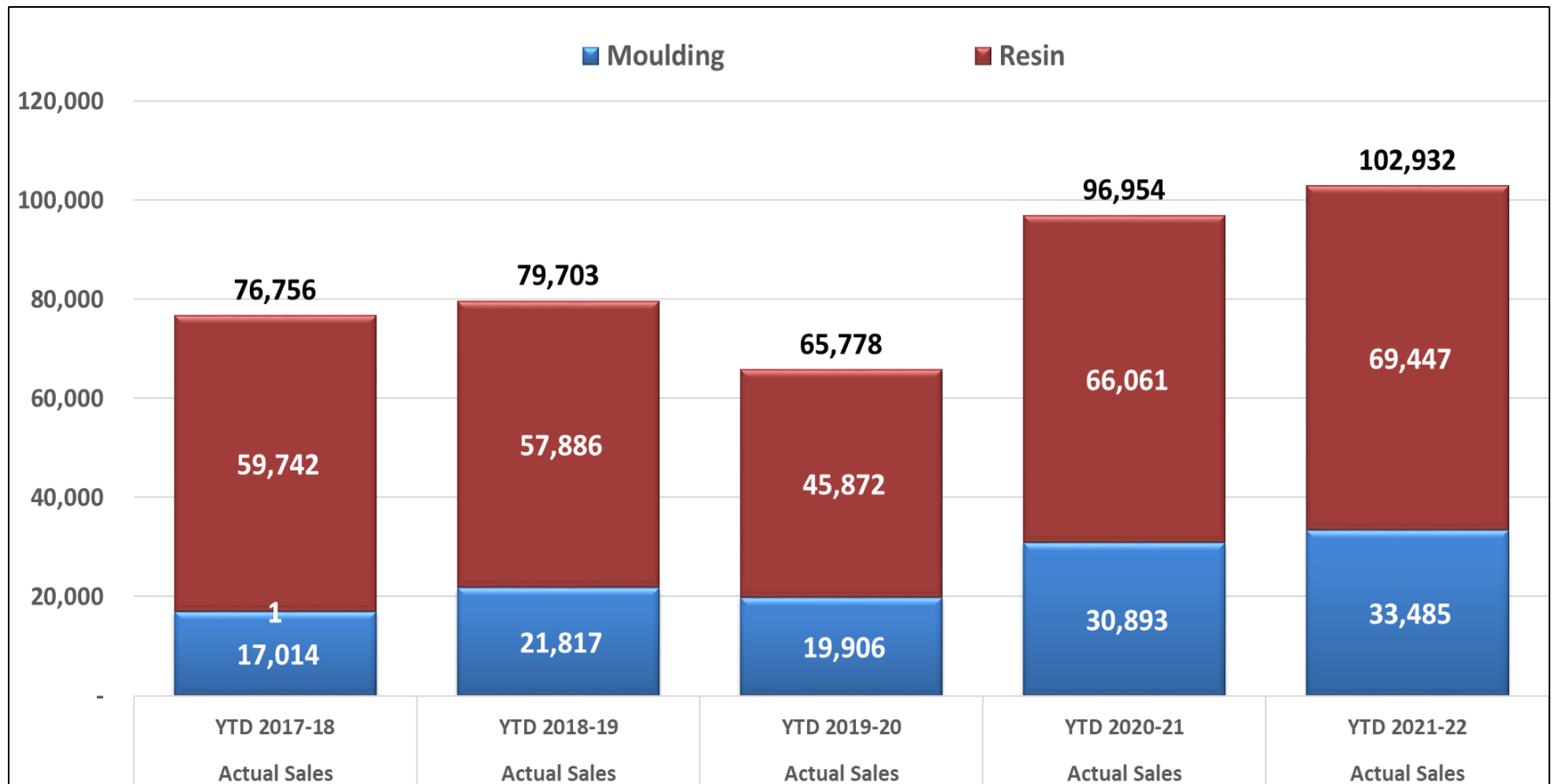
Financial Position		As at June 30		% change
		2022	2021	2022 vs 2021

Total Assets	Rs. in Million	3,906	3,408	15%
Shareholders' Equity	Rs. in Million	2,909	2,382	22%

Business Outlook

- During the year, Pakistan faced many challenges, with significant currency devaluation and increase in interest rates.
- Ongoing, Pakistan economy faces major challenges as aftermath of monsoon of floods and a series of external factors including the Russia Ukraine war, worldwide inflation and economic slowdown beyond the Country's control. As noted above, Government of Pakistan has taken steps to stabilize the situation but it has yet to devise much of consequence that would set Pakistan on sustained growth trajectory.
- Debottlenecking has been completed at Gadoon which increased production capacity of moulding compounds by 6,000 MT and formaldehyde by 10,000 MT.
- Increase in raw material prices, devaluation of currency, increase in interest rates, slowdown in demand and growth are major areas of concern.

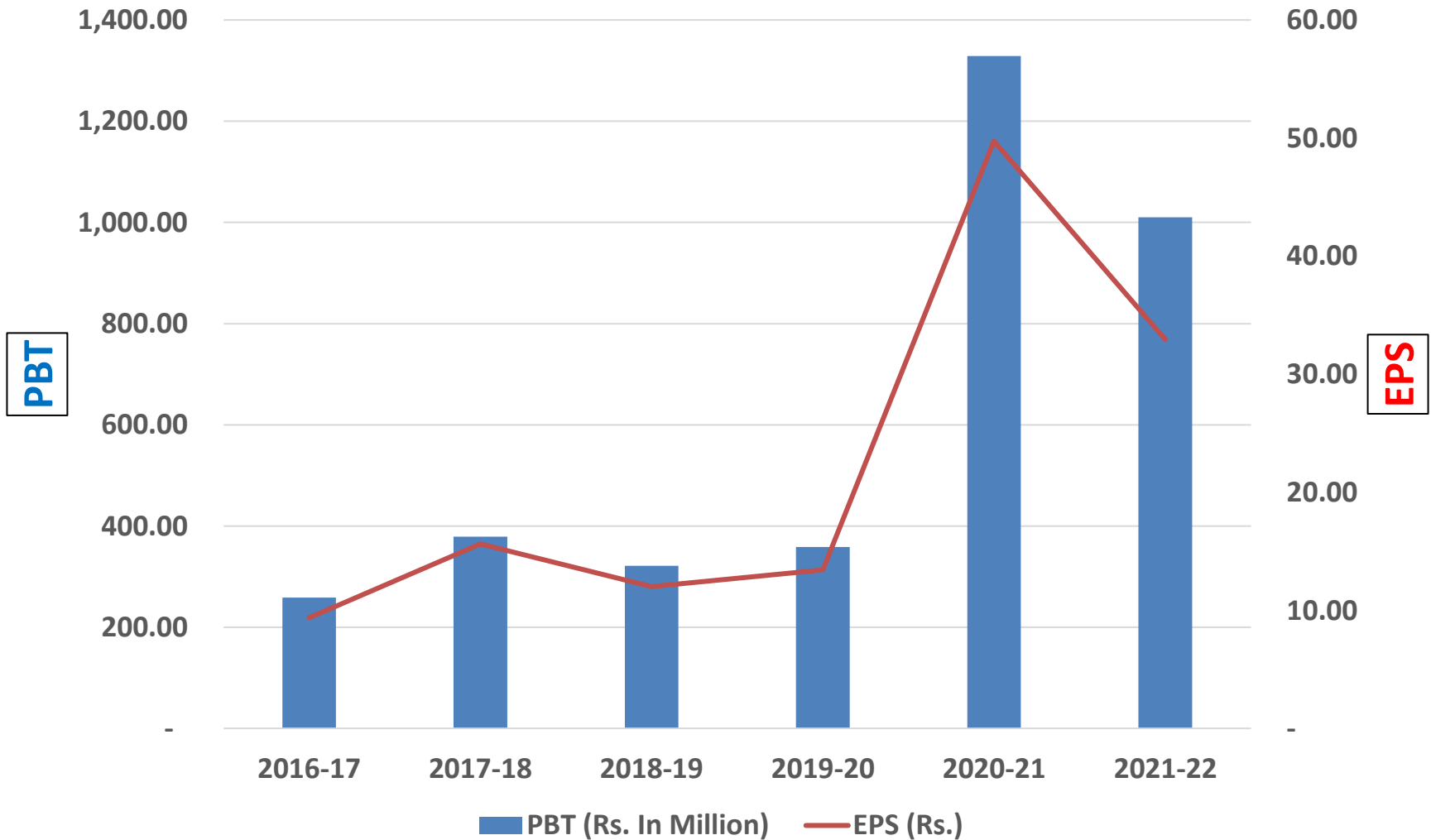
Sales Comparison (Metric Tons)



Key Operating & Financial Data

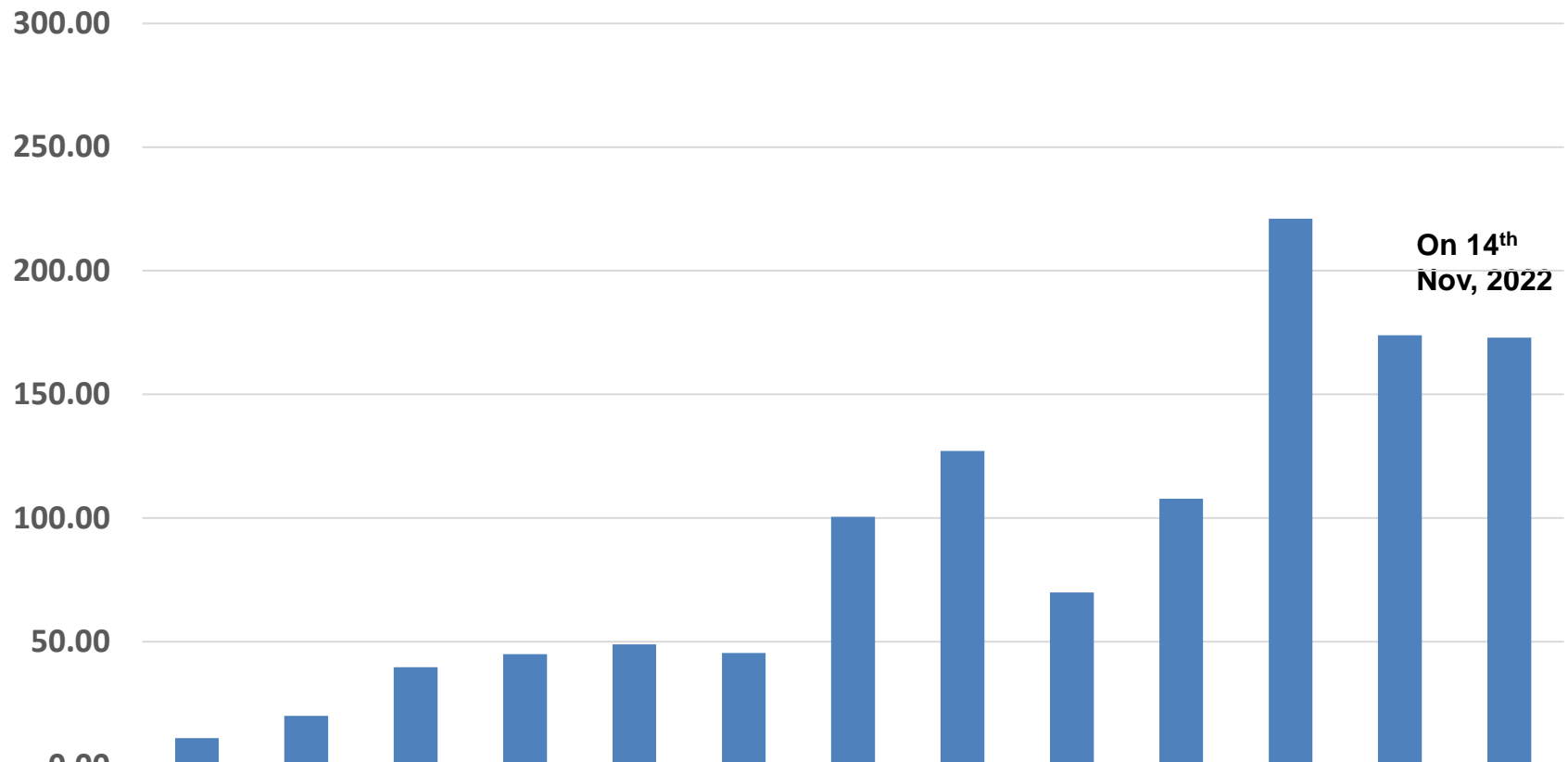
	<u>2021-22</u>	<u>2020-21</u>	<u>2019-20</u>	<u>2018-19</u>	<u>2017-18</u>
	------(Rupees in Thousand)-----				
<u>FINANCIAL POSITION :</u>					
SHAREHOLDERS EQUITY	2,909,103	2,381,961	1,584,896	1,378,728	1,274,497
TOTAL ASSETS	3,906,234	3,407,590	2,345,880	2,360,672	2,275,142
<u>OPERATING RESULTS :</u>					
TURNOVER	9,536,325	6,827,204	4,492,455	5,140,030	3,858,318
PROFIT / (LOSS) BEFORE TAXATION	1,010,140	1,328,754	358,664	321,480	379,096
TAXATION	(388,635)	(390,145)	(105,315)	(94,579)	(84,209)
PROFIT / (LOSS) AFTER TAXATION	621,504	938,609	253,349	226,901	294,887
EARNING / (LOSS) PER SHARE Rs.	32.93	49.73	13.42	12.02	15.63
CASH DIVIDEND DECLARED %	150.00	150.00	100.00	50.00	130.00

PBT & EPS



Market Price Historical Data (In Rs.)

Position as on June



On 14th
Nov, 2022

■ Share Price

2010-11	2011-12	2012-13	2013-14	2014-15	2015-16	2016-17	2017-18	2018-19	2019-20	2020-21	2021-22	2022-23
11.00	20.00	39.75	45.01	49.00	45.50	100.56	127.10	69.99	107.82	221.00	173.96	173.00



Q & A Session